

Background

A fast-growing beauty start-up was scaling rapidly but faced operational inefficiencies due to reliance on spreadsheets and disconnected systems for inventory, sales, purchasing, and accounting. Leadership recognized the need for an Enterprise Resource Planning (ERP) solution to streamline operations, support growth, and provide real-time visibility across teams.

Challenge

- Existing processes were highly manual and prone to errors.
- Finance and operations lacked synchronized data, making reporting slow and inconsistent.
- The company had decided on an ERP system, but needed someone with experience to help implement and test it.

Approach

- Partnered with stakeholders from operations, finance, sales, and supply chain to define critical needs (inventory tracking, order management, purchasing, accounting integration, and reporting).
- System Setup & Data Migration - Cleaned and standardized product, vendor, and customer master data.
- Tailored modules for inventory control, sales order processing, purchasing, and financial reporting.
- Set up user permissions, workflows, and approval processes.
- Conducted and completed UAT (User Acceptance Testing) with small batches of purchase orders and sales transactions.
- Delivered user training sessions to ensure adoption across departments.
- Rolled out the ERP system across the organization.

Results

- Implemented the company's first-ever ERP system, consolidating operations into one integrated platform.
- Reduced manual errors by automating inventory and sales tracking.
- Improved visibility into stock levels, enabling proactive demand and supply planning
- Provided leadership with real-time reporting and analytics to support strategic decisions.